

**Edison Capital Partners – the “one-stop shop” for real asset management in the shipping, aviation and industrial participations sectors.**

***Luxembourg-based Edison Capital Partners offers a complete service for the financing and management of vessels, aircrafts and other niche assets requiring specialist expertise.***

Edison Capital Partners is a real asset management company specializing in shipping, aviation and industrial participations. One of Edison’s key assets is the development of long-term, sustainable financing solutions that withstand challenging market conditions, thus allowing clients to build lasting, value-generating businesses.

The acquisition of vessels and aircrafts not only requires important funds but also very specific expertise. Edison Capital Partners is able to offer both: they can arrange complete financing, either through own funds or their extensive bank relations, and offer specialist, hands-on management of the financed assets. For that purpose, Edison’s staff also includes experts indispensable to supervise vessel and commercial aircraft management, who are supported by the necessary administrative personnel required to run such operations.

The ability to insure and to buy/sell these niche sector assets makes Edison Capital Partners a “one-stop shop” for this type of real asset acquisition and management, thus providing clients with a decisive competitive advantage in their respective sectors.

It is this highly developed expertise, which led Maritime Construction Services to retain Edison Capital Partners in 2010 to arrange the 150 million USD financing for their pipe lay barge “Fortuna”. Through Edison’s proficiency, MCS was granted a financing facility of 690 million Renminbi (roughly 100 million USD) by the China Development Bank (CDB) – a first, as no foreign company has ever received such a high loan in Renminbi currency from a Chinese bank. Patrick Hansen, Director of Edison Capital Partners, declared that they are very proud to be at the centre of such a financial innovation and that they have agreed to further develop financing solutions for similar transactions with the CDB in the coming years.

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